



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (REU) shipped, by all carriers, during June 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 1999.

Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 1999. Source: PIERS, June 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for August 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: June 1999

Month\Year: 144\457

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	34%	30%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020
APL	24%	22%	14 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Sea-Land	17%	15%	13 Days	\$3,000 ¹	\$20 ¹								\$3,020
P&O Nedlloyd	8%	11%	15 Days	\$2,600 ¹	\$20 ¹								\$2,620
OOCL	6%	3%	16 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
NYK Line	4%	2%	15 Days	\$3,000 ¹	\$20 ¹								\$3,020
Mitsui OSK	2%	7%	16 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Yang Ming	1%	1%	20 Days										
Hanjin	1%	1%	13 Days	\$3,000 ¹	\$20 ¹							20 KT	\$3,020
Hapag-Lloyd	0%	5%	15 Days	\$3.60				\$34				630 pkgs.	\$2,812
Hyundai	0%	3%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: June 1999

Month\Year: 67\151

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	57%	57%	12 Days	\$5.60	\$1		4%	\$34				630 pkgs.	\$4,229
OOCL	12%	8%	13 Days	\$5.60	\$1		4%	\$34					\$4,233
K Line	11%	13%	14 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Maersk	7%	8%	11 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Mitsui OSK	7%	4%	15 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Sea-Land	6%	10%	12 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: June 1999

Month\Year: 1\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	70%	41%	11 Days	\$3.90	\$1			\$34					\$3,017
Sea-Land	19%	57%	8 Days	\$3,200 ¹	\$20 ¹								\$3,220
Mitsui OSK	7%	1%	11 Days	\$3.90	\$1			\$34					\$3,017
Hyundai	4%	0%	11 Days	\$3,200 ¹	\$20 ¹								\$3,220

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: June 1999

Month\Year: 29\153

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	42%	45%	11 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Maersk	20%	26%	10 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
K Line	11%	2%	10 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Sea-Land	7%	7%	8 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Mitsui OSK	7%	3%	11 Days	\$3.93	\$1		8%	\$34					\$3,234
P&O Nedlloyd	7%	1%	11 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Hanjin	6%	14%	9 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: June 1999

Month\Year: 4\10

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	89%	36%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Maersk	4%	27%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Hanjin	4%	1%	9 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
P&O Nedlloyd	2%	0%	11 Days	\$2,000 ¹	\$20 ¹		40%						\$2,820
NYK Line	0%	11%	11 Days	\$2,400	\$20		40%						\$3,380
APL	0%	10%	11 Days	\$134.00	\$1		40%						\$3,583 ¹³
Sea-Land	0%	7%	8 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Hapag-Lloyd	0%	5%	11 Days										
Hyundai	0%	3%	11 Days	\$2,400 ¹	\$20 ¹		40%						\$3,880

¹ Rate is per container

¹³ Rate is calculated by KT, not package.